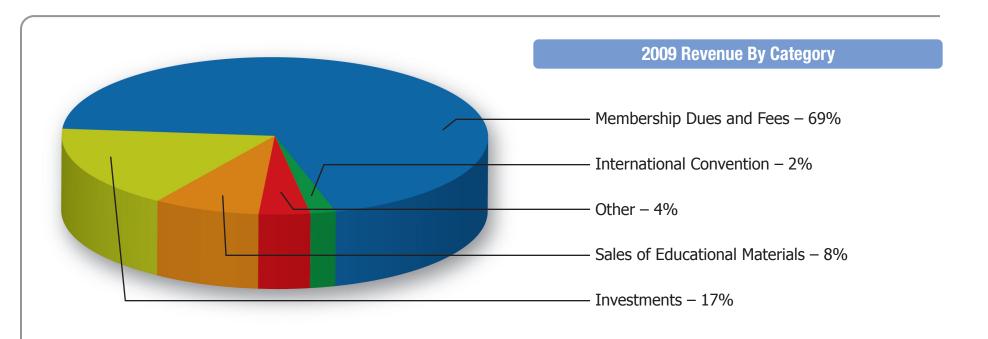
TOASTMASTERS INTERNATIONAL®

2009 Financial Report

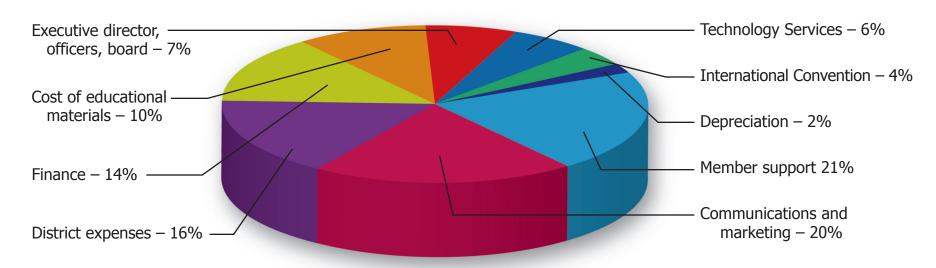
he financial statements of Toastmasters International were audited by the independent certified public accounting firm of SingerLewak, LLP. The auditors stated that the 2009 financial statements are presented fairly, in all material respects, in conformity with accounting principles generally accepted in the United States of America.

The majority of the company's revenue is derived from membership dues and fees. This revenue category is up 5 percent over last year and consists of membership dues, new member fees and charter fees. Investment income is the second largest revenue source; it is earned in the form of interest, dividends, realized and unrealized gains and losses from the organization's investment portfolio. The largest component of investment income is the unrealized gains and losses, which are dependent on global markets. Revenues derived from the International Convention consist of ticket registration, bookstore sales, and sponsorships. The majority of other income is revenue earned by districts from conferences, fundraising, district store sales and donations.

The company's expenses are broken into 11 functional areas. Each functional area includes all costs associated with operating that particular area, including payroll, supplies, technology, postage and utilities. The functional expense categories are: Member Support; Communications and Marketing; District Expenses; Finance; Cost of Educational Materials; Executive Director, Officers and Board; Technology Services; Annual Convention and Depreciation. The following graphs provide a percentage breakdown of 2009 revenue and expenses:



2009 Expense By Functional Area





During the year ended December 31, 2009, Toastmasters International recorded prior-period adjustments to restate the 2008 financial statements to (1) include the cash, income and expenses for its 82 districts and (2) execute a change in the method of accounting for membership income from a cash basis to an accrual basis.

The Toastmasters International Board of Directors controls the organization's funds and, with the Executive Director, is responsible for ensuring fiduciary compliance.

Net revenue

The following is condensed information from the 2009 audited financial statements:

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ASSETS

ASSETS				
Current assets				
Cash and cash equivalents	\$	8,816,210		
Restricted cash and cash equivalents		22,540		
Marketable securities		18,636,408		
Accounts receivable, net of allowance of				
doubtful accounts of \$5,000		6,756		
Inventory, net		923,407		
Prepaid expenses and other current assets		306,640		
-		20 711 061		
Total current assets	_	28,711,961		
Dronouty and aguinment not		4 170 060		
Property and equipment, net	_	4,170,060		
Total assets	\$	32,882,021		
	=			
LIABILITIES AND NET ASSETS				
Current liabilities				
Accounts payable and accrued liabilities	\$	914,936		
Deferred membership income		2,999,635		
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Total current liabilities		3,914,571		
Net assets				
Unrestricted		28,945,158		
Temporarily restricted	_	22,292		
Total net assets		28,967,450		
Total liabilities and net assets	\$:	32,882,021		

Statement of Activities for the Year Ended December 31, 2009

Manufacilità di sa	_	12 042 200
Membership dues	\$	12,942,308
Net realized and unrealized gains (losses) on marketable securities		3,192,673
Sales of educational materials		1,760,696
New member fees		2,280,999
Interest and dividends		693,527
Annual convention		531,273
Charter fees		160,871
Magazine advertising		149,313
Contributions		12,590
Other income (expense)		657,656
Net assets released from restriction	_	17,248
Total net revenue	_	22,399,154
Functional expenses		
Program-related expenses		
3		3,676,171
Member support		
Communications and marketing		3,430,473
District expenses.		2,986,695
Cost of educational materials		1,884,281
Annual convention		807,419
E-Learning		89,025
Magazine advertising	_	29,731
Total program expenses	_	12,903,795
Support services		
Finance		2,542,086
Executive director, officers, board		1,279,890
Technology services		1,058,173
Depreciation		403,259
·	_	103,233
Total support services	_	5,283,408
Total expenses		18,187,203

Increase (decrease) in unrestricted net assets \$ 4,211,951

